



**Revegy provides value to individuals and teams by helping improve their win ratio and to management by providing forecast confidence and revenue predictability.**

**Revegy is committed to helping you receive the value you expect from your Revegy solution as well as from your entire selling, customer management or partner management process.**

## REVEGY SERVICES

Revegy services assist you with “operationalizing” your sales, customer management, or partner management process by designing and integrating a technology solution into your process. The following service programs are offered by Revegy:

Solution Analysis and Design	Implementation Services	Solution Training
<p>Revegy interviews your team to understand your business goals and the issues that need to be resolved for you to achieve those goals. The Revegy team then designs a complete solution that includes</p> <ul style="list-style-type: none"> <li>• Integrating the use of Revegy into your process</li> <li>• Use of the appropriate Revegy modules</li> <li>• Integration of supporting systems such as CRM/SFA or PRM solutions</li> <li>• Links to forms/documents needed to support your processes.</li> <li>• Design of custom requirements</li> </ul>	<p>The technology group at Revegy is available to help you with:</p> <ul style="list-style-type: none"> <li>• Solution Implementation</li> <li>• Integration to supporting systems</li> <li>• Solution Customization</li> </ul> <p>These services typically accompany a solution analysis and design program that will ensure your needs will be satisfied prior to the solution being implemented and distributed throughout your organization.</p>	<p>Revegy recommends the following workshops as part of any Revegy implementation:</p> <ul style="list-style-type: none"> <li>• A management planning workshop which allows a management team to determine how best to configure Revegy and drive the use of Revegy to best meet their needs.</li> <li>• Individual and team training that teaches the “tips and tricks” of using Revegy so that everyone can quickly become efficient with the solution. This workshop can be customized to include information about how and where Revegy fits within your process.</li> </ul>

## ABOUT REVEGY, INC.

Revegy is a technology company focused on providing innovative solutions to address the day-to-day execution needs of individuals and teams responsible for revenue generation through direct sales, channel sales, client management and maintenance retention programs. Revegy helps its clients “operationalize” their selling or management processes to drive process adoption and ensure their teams have the tools they need to be successful.

The Revegy Solution is an innovative graphical software solution that helps you truly understand your clients or partners business so that you can determine where your best revenue opportunities exist. Until you truly understand your clients or partners business you cannot develop a relationship that will ensure you “win more – win faster – grow revenue”.

That is why over 3,000 Revegy licenses have been purchased by individuals in companies such as Oracle, QAD, CheckFree, and InfoMentis. These individuals use Revegy both standalone and in conjunction with their CRM solutions to help improve their win ratio and provide their company with revenue predictability and forecast confidence.

For more information please go to [www.revegy.com](http://www.revegy.com) or contact us at [sales@revegy.com](mailto:sales@revegy.com).