



Identify potential growth:
Recognize unmet client needs.
Be the trusted advisor.

REVEGY FOR SALES EXECUTION

Solution Overview

What if you had a 'cheat sheet' to show your sales team where opportunities are ripe for expansion within your largest accounts?

Revegy's leading sales execution platform helps enterprise B2B sales leaders scale penetration efforts in key accounts by leveraging existing relationships to find new opportunities.

Key Benefits



Unify Strategy & Approach

Visualization increases your team's effectiveness, providing a consistent way to share intel removing silos, and eliminating blind spots.



Identify Key Stakeholders

Mitigate risk with Revegy's visual guide to understanding critical relationships. See who matters most, where there are blind spots, how to leverage existing connections, and expand your footprint.



Achieve Consistency

Enable your key account managers with playbooks for building strategies that optimize effectiveness and drive collaboration.



Gain Account Health Visibility

Leverage insights and coach your team to mitigate the risk of churn and accelerate identification of expansion opportunities.



See Account Potential

Uncover unmet needs in existing accounts with a bird's eye view of the customer's goals and objectives. See where the opportunities are to add value and expand your presence.



Improve Forecast Accuracy

Orchestrate a repeatable, scalable, collaborative process in a single pane of glass to achieve predictable revenue growth.



“

Revegy helps us determine where the customer is going with their business, and how we can help them get there. And that's our goal, to help our customers achieve their objectives.

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Charlie Jonesrebandt,
Director, Process Alignment and Integration,
Siemens Digital Industries

Revegy Powers World-Class Sales Teams



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