



Land the next generation of  
Key Accounts:  
Execute strategy consistently.  
Win more opportunities, faster.

## REVEGY FOR SALES EXECUTION

### Solution Overview

What if your forecast accuracy improved by 20%?  
What impact would that have on your revenue target?

Revegy's leading sales execution platform enables B2B sales leaders to look into the future and predict their team's success. Mapping out a prospect's goals and proactively positioning a solution that addresses their business objectives makes it easy to land and expand key accounts

### Key Benefits



#### Prioritize High Potential Deals

Get a clear view into pipeline and enable better coaching conversations based on opportunity age and deal risk.



#### Identify Key Stakeholders

Mitigate risk with Revegy's visual guide to understand crucial relationships, remove blind spots, and ensure you have votes needed to win.



#### Produce a Compelling Business Case

Pinpoint initiatives that are immediate priorities and align your solution in a way that communicates a line of sight to the value added.



#### Establish a Repeatable Process

Bring your sales methodology to life in a tangible way, tying your sales process to a blueprint for accelerating opportunities.



#### Gain Opportunity Health Visibility

Leverage insights to identify and coach your teams on the high-value opportunities that are most likely to close.



#### Build a Predictable Pipeline

Reduce uncertainty by aligning budget, resources, and relationships to construct a predictable revenue stream

“

Revegy gave us a clear line of sight into sales strategy execution. Because of this, Fujitsu was able to reduce the sales cycle by 43 days. We were also able to achieve a 14% improvement in Sales, Revenue, and Margin.

”

**Cameron Belt,**  
Sales Enablement Leader, Fujitsu Americas



Revegy Powers World-Class Sales Teams



SIEMENS



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