

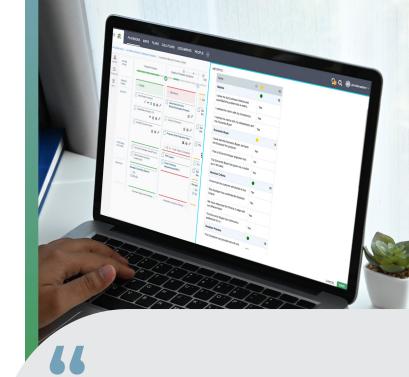
Land the next generation of Key Accounts: Execute strategy consistently. Win more opportunities, faster.

REVEGY FOR SALES EXECUTION

Solution Overview

What if your forecast accuracy improved by 20%? What impact would that have on your revenue target?

Revegy's leading sales execution platform enables B2B sales leaders to look into the future and predict their team's success. Mapping out a prospect's goals and proactively positioning a solution that addresses their business objectives makes it easy to land and expand key accounts



Revegy gave us a clear line of sight into sales strategy execution. Because of this, Fujitsu was able to reduce the sales cycle by 43 days. We were also able to achieve a 14% improvement in Sales, Revenue, and Margin.

Cameron Belt,Sales Enablement Leader, Fujitsu Americas

Key Benefits



Prioritize High Potential Deals

Get a clear view into pipeline and enable better coaching conversations based on opportunity age and deal risk.



Identify Key Stakeholders

Mitigate risk with Revegy's visual guide to understand crucial relationships, remove blind spots, and ensure you have votes needed to win.



Produce a Compelling Business Case

Pinpoint initiatives that are immediate priorities and align your solution in a way that communicates a line of sight to the value added.



Establish a Repeatable Process

Bring your sales methodology to life in a tangible way, tying your sales process to a blueprint for accelerating opportunities.



Gain Opportunity Health Visibility

Leverage insights to identify and coach your teams on the high-value opportunities that are most likely to close.



Build a Predictable Pipeline

Reduce uncertainty by aligning budget, resources, and relationships to construct a predictable revenue stream

Revegy Powers World-Class Sales Teams





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