

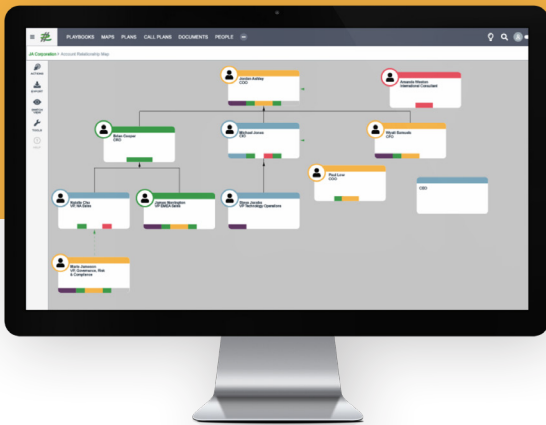
Engage & Develop

Sales Execution Technology to Jumpstart Revenue Growth



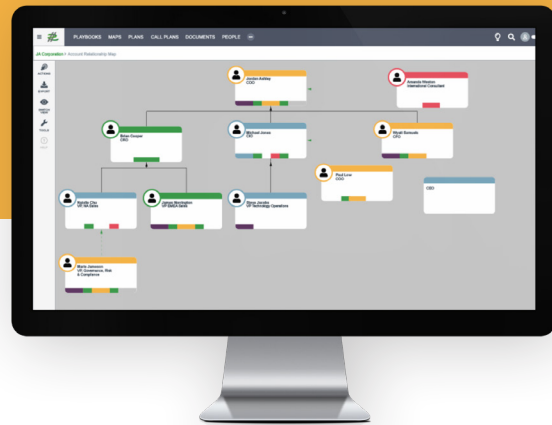
We get it -- change can be daunting.

To help enable your success, Revegy has developed a way to progress your account-based sales execution without overwhelming your team. Companies looking to dip a toe into a new sales platform can benefit from our Engage & Develop offering. This platform offering sets your team up with simple starting points to develop a structured, consistent approach to sales execution.



Relationship Maps

Understand who has authority, who influences whom, and influencers' role in account expansion or complex deals. Maintain and build relationships with key decision-makers throughout the customer lifecycle.

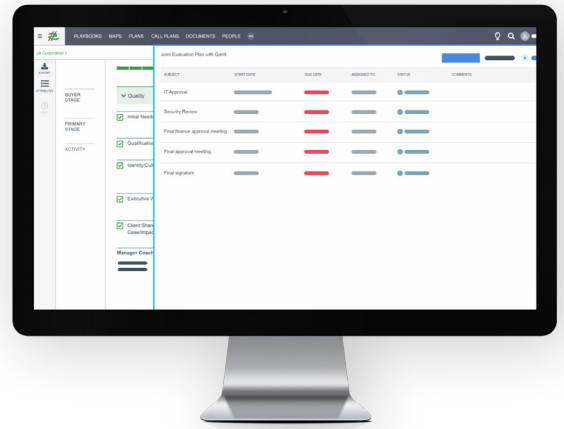


Goals and Objectives

Visualization increases your team's effectiveness, providing a consistent way to share intel, assign tasks, remove internal silos, and eliminate blind spots.

Mutual Plans

Creating a joint plan of action with your customer is essential to successfully managing a sales cycle from Stage 1 to Closed-Won. Clarity and collaboration on critical steps gives both parties a path to success.



Usage Reporting

Monitor platform utilization with clear and easy reporting. One-click exporting gives you a report in seconds, making compliance tracking a breeze.

These easy-to-use tools get you started on a path to unifying people, process, and technology, ensuring your team's success. Enable your sales team to identify the right key stakeholders and gain a realistic view into account health and the path to close. Most importantly, **start accelerating your revenue growth.**

[REQUEST A DEMO](#)

